



RFPNoticeNo.3/APADCL/FTO at Kurnool Airport/11/2023,Dated: 08.12.202

Andhra Pradesh Airports Development Corporation Limited

(AGOVERNMENT OF ANDHRAPRADESH UNDERTAKING)

REQUEST FOR PROPOSAL

FOR

DEVELOPMENT OPERATION & MANAGEMENT OF
FLYING TRAINING ORGANIZATION AT KURNOOL AIRPORT

December 2023

Issued by

Andhra Pradesh Airports Development Corporation Limited
(Government of AP Undertaking)

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SELECTION OF INDEPENDENT ENGINEER FOR DEVELOPMENT, CONSTRUCTION AND OPERATION OF GREENFIELD AIRPORT AT BHOGAPURAM, VIZIANAGARAM DISTRICT, ANDHRA PRADESH
Notice No. INCAP/P/Bhogapuram IE/23/2021 Date: 18.08.2022.

Response to Queries

Sl. No.	Item Description	Clarification Sought	Reply/ Clarification by INCAP
1.	<p>Point 21.4 Fixed Parameters,</p> <ol style="list-style-type: none"> The bidder shall pay an annual land lease of Rs.1.00 Lakh. The land lease shall be escalated at 5% for every block of 3 years from the start of the lease period. Operating cost on actuals (Electricity, security, housekeeping) shall be paid monthly by the bidder as per the norms finalized by the APADCL. The services and infrastructure related to Fire Safety, Ambulance, ATC Facility, Meteorological Services, Airstrips etc. included will be provided by APADCL free of cost during day light landing timings and the bidder is to quote flying hour rates keeping this in view. <p>Night Landing Facility is not available at Kurnool Airport. If the night landing facility is required for FTO operations, the same may be provided by the bidder as per DGCA norms with the approval of APADCL (both technical and financial) and the expenditure incurred will be reimbursed in the future bills by the APADCL as per terms of APADCL. The services and infrastructure related to Fire Safety, Ambulance, ATC Facility, Meteorological Services, Airstrips etc. included will be provided by APADCL on chargeable basis during night landing timings and the bidder is to quote flying hour rates keeping this in</p>	<p>Point 21.4 Fixed Parameters, What are the facilities available at Kurnool airport Security Charges includes what services, please assist on the same</p>	<p>RFP Clauses prevailis</p> <p>Security Charges:</p> <ol style="list-style-type: none"> Applicable Charges as per BCAS, DGCA, Airsafety guidelines for security programs, applicable charges from Government of Andhrapradesh from time to time. Applicable passes for Airside Driving passes (ADPs), Airside Vehicle Passes (AVPs) etc. In case of Night landing parking charges as per MOCA/AAI guide lines. Watch hour extension charges if required. Landing, paking, RNFC charges as per the regular charges of the FTOs

<p>view. No charges will be collected if the bidder is permitted by the AAI to provide the above facilities on his own during night landing timings.</p> <p>1. Security charges as per the norms finalized by the APADCL.</p>		<p>Specific space for allocation is not yet decided. It can be decided after the selection of successful bidder, with the prior permission of the Government.</p>
<p>2.</p>	<p>24.1 a,b The distance between the hangar/operational area and the city side, is it on the periphery of the airport.</p>	
<p>3.</p>	<p>Section III Draft LDA</p>	
<p>4.</p> <p>23.1 Reservation of Seats for Andhra Pradesh Domiciles:</p> <p>i. Preference will be given to fill 25% seats for domiciles of Andhra Pradesh, who shall be provided with a waiver up to 10% tuition fees by the successful bidder.</p> <p>ii. Preference will be given for enrollment of 30% women candidates from Andhra Pradesh thereby giving impetus to the Government of India's Beti Bachao Beti Padhao campaign.</p> <p>Explanation</p> <p>CPL candidates under this category will be selected by the bidder at his own discretion and the list of admitted cadets shall be submitted to APADCL for its records.</p>	<p>6. Reservation Point 6.1 which says 25% reserved for the domicile of Andhra Pradesh will also include the 30% women candidates and what are the selection criteria.</p>	<p>Selection criteria as per the requirement of the selected bidders.</p>
<p>5</p> <p>Draft LDA Clause.8.20 The concessionaire must provide the details of manpower deployed at the FTO with hierarchical setup and number of instructors for each type of training. The replacement of such manpower resources must be</p>	<p>8.20 Clarification on the wordings " the replacement must also be approved by APADCL"</p>	<p>The proposal of replacement of manpower should be submitted to the Authority and should get approved before taking the new man power</p>

<p>substantiated with equivalent or higher educational qualifications and professional experience. The replacement must also be approved by the APADCL, GoAP.</p>	<p>10.4 More clarification on the right to terminate contract</p>	<p>10.4 More clarification on the right to terminate contract</p>	<p>RFP Clauses prevails</p>
<p>6</p> <p>Draft LDA Clause.10.4 If felt by APADCL, that the terms and condition of the agreement are not being followed or any violation is taking place, then APADCL will have the right to terminate the contract agreement without notice and without any liability.</p>	<p>When can the Site visit be arranged Any existing Hangar available.</p>	<p>6.1 Bidders are encouraged to submit their respective Bids after visiting the Project site and ascertaining for themselves the site conditions, traffic, location, surroundings, climate, availability of power, water and other utilities for construction, access to site, handling and storage of materials, applicable laws and regulations, and any other matter considered relevant by them.</p> <p>6.2 The Authority shall use every effort to procure that the Bidder(s) and any of its personnel or agents are granted permission to enter the Project site for the purpose of such inspection, but only upon the express condition that the Bidder, its personnel and agents, will exercise due care and will be responsible for personal injury or death, loss of or damage to property and any other loss, damage, costs and expenses incurred as a result of such inspection. The Bidder, its personnel and agents will release and</p>	<p>RFP prevails</p>

	indemnify the Authority and its personnel and agents from and against all liability in respect thereof.		
8	E.M.D. (Bid Security): Rs. 25.00 Lakh (Rs. Twenty five lakhs only) to be paid in the shape of crossed Demand Draft Drawn in favor of Managing Director, APADCL or Bank Guarantee in favor of Managing Director, APADCL	Reduce the Security deposit to 15Lakhs from 25Lakhs	Since the RFP condition is finalized at Government. It is not possible for modification.
9	<u>22. Bidding parameter:</u> The bid parameter shall be the Concession Fee rate payable to the Authority in terms of INR per flying hour, subject to a minimum of INR 500 (Five Hundred) per flying hour per aircraft. The Concession Fee shall be computed on the basis of total number of actual flying hours (cumulative of all aircraft) multiplied by the Concession Fee rate (in terms of INR per flying hour per aircraft) or 3000 flying hours multiplied by the Concession Fee rate (in terms of INR per flying hour per aircraft), whichever is higher. "Flying Hours" means "Flight Time" as defined in CAR Section 7, Series J, Part I Issue IV Dtd 01/11/2018 issued by the Directorate General of Civil Aviation i.e. the cumulative number from the moment an aero plane first moves for the purpose of taking off until the moment it finally comes to rest at the end of the flight.	Reduce the flying per hour cost to Rs.200/- this will motivate company to fly more.	Since the RFP condition is finalized at Government. It is not possible for modification.
10	New request from the bidders	Install ILS/VOR Chief General Manager (Engg) Andhra Pradesh Airports Development Corporation Limited Vijayawada	RFP prevails