



ANDHRA PRADESH AIRPORTS DEVELOPMENT CORPORATION LIMITED

(A Govt. of Andhra Pradesh Undertaking)

Expression of Interest for

“Setting up of Flying Training Institute and/or Aero Sports activities at Kurnool Airport in Andhra Pradesh”

Notice No. APADCL/EoI/2020/Kurnool/01; Dated 05/03/2020

APADCL invites sealed EoI(s) from interested applicants for establishment of (Part A) a Flying Training Institute and/ or (Part B) development of Aero Sports activities at Kurnool Airport.

I. Introduction:

The Government of Andhra Pradesh wishes to make the State a preferred destination for investment in aviation and allied businesses by creating airports as hubs of economic activity through the AP Civil Aviation Policy 2015. Specifically, the policy promotes development of aviation infrastructure through the creation of aviation training and educational institutes. The policy provides for specific fiscal incentives and reimbursements for such infrastructure.

The Kurnool Airport, located at Orvakal, is developed, owned and operated by Government of Andhra Pradesh. The State is strategically focused to leverage on its location advantage and proximity to Bangalore and Hyderabad to develop Aero-Sports activities and Flight Training Institutes at Kurnool Airport. This is also expected to boost economic activity and tourism in the district of Kurnool. Kurnool Airport is 350 kms from Vijayawada, 200kms from the Hyderabad and 360 kms from Bangalore. The nearest major international airport is Hyderabad, about 200 km from Kurnool.

Given the increase in air traffic at Bangalore and Hyderabad airports, the scope for running flight training operations at these airports is becoming difficult and given proximity of Kurnool airport to both these locations, the possibility of setting up these facilities at Kurnool is advantageous to all sides.

II. Brief about Kurnool Airport:

- a. The Airport Area is 970 acres.
- b. Airport is at a distance of 20 kms from the Kurnool town.
- c. The airport has a runway length of 2000m x 30m with reference code 3C.
- d. Number of parking bays at the airport are “4 No’s” which can be utilized for and upto ATR-72/ Q-400 category of aircraft operations.
- e. Firefighting and Rescue capacity with 02 Rosenbauer ACFTs and 01 equipped Ambulance.
- f. The airport has Advanced Air Traffic Advisory System (AATAS)

III. Scope of work

- a. The selected bidder will be provided land on a long term lease basis for construction of hangar, building, facilities, infrastructure etc. for carrying out flying training and/or aero-sports activities.
- b. The bidder is required to pay monthly rental for the land allocated for each activity, within the operational area, as per the guidelines of Government of Andhra Pradesh.
- c. Rates prescribed by AAI for the category of aircraft for parking and landing charges will be considered as base rates and other revenue as per market accepted norms for the various facilities to be provided should also be considered.
- d. The bidder will develop necessary infrastructure such as hangar and building for their training operations, aero sports facilities etc. as applicable
- e. Each facility will be fully developed, operated and maintained by the bidder during the tenure of the Agreement.
- f. Utilities for the facility like power, water etc. will be charged by APADCL as per actuals. Authority will only provide location for connection point for all required services and bidder has to make suitable connection and provisions for use of utilities.
- g. The safety, operations and management of the flying training and/or aero-sports activities will be governed as per guidelines of DGCA, MoCA and any other statutory/regulatory authorities of India and State of Andhra Pradesh as applicable.
- h. The bidder will be responsible for obtaining all the necessary statutory approvals-licenses and other compliance requirement for running the courses at the institute and/ or operating the Aero sports facility.

IV. Eligibility criteria:

▪ Part A – Flying Training Institute

The Applicant (Independent entity/ JV/ Consortium) should have experience of undertaking flying training for commercial pilots, as certified by DGCA or any other statutory body.

▪ Part B – Aero Sports Activities

The Applicant (Independent entity/ JV/ Consortium) should have experience of undertaking aero-sports activities. The Applicant shall be certified by DGCA (or) be in the process of getting certificate from DGCA for conducting aero-sports activities. It is clarified that aero-sports activities will only be undertaken by the selected bidder after receiving certification from DGCA (if pending).

V. Important

- Only qualified Applicant(s) meeting eligibility criteria will be shortlisted for RFP stage.
- Tentative bid parameter during the RFP stage is “charges per aircraft landing”. The schedule of charges will be detailed in the RFP document.

VI. Submission of EoI:

- An Applicant can submit EoI for development of flying training institute and/ or Aero-sports activities, subject to fulfillment of eligibility criteria and requirements. The EOI need to be submitted for each activity separately.
- The EoI shall be accompanied by a non-refundable processing fee for Rs. 10,000/-

(Rupees Ten Thousand only) for application for each activity in the form of a Demand draft or a Pay Order, drawn in favour of “CEO, APADCL” payable at Vijayawada.

- The EoI shall include experience certificate, brief about the organization, its structure and key personnel,
- A detailed Business model for development of flying training institute/ aero-sports activities at Kurnool.
- If an Applicant submits EoI’s for both Part A and Part B, then two separate envelopes with separate Demand Drafts/ relevant details and certificates shall be submitted in a larger envelope.
- The above-mentioned documents shall be spiral-bound and submitted in a sealed envelope through registered courier (or) in person with details about the Applicant on or before the EoI due date and time to along with soft copy to:

**Chief Executive Officer,
Andhra Pradesh Airports Development Corporation Limited,
1st Floor, FDC complex,
AC Guards, Hyderabad – 500 028**

VII. EoI submission due date and time: 15:00 Hours on 26/03/2020

VIII. Evaluation of EoI (s) and issuance of RFP: To be notified

IX. Visit to the site:

Interested Applicant(s) who intend to visit the Kurnool Airport shall be permitted to visit the premises during the working hours between 9th March 2020 and 12th March 2020 by providing intimation two days in advance to PM Airports on email Id mentioned below.

For further information and queries, kindly reach out to: PM Airports, APADCL on +91-7799878911 or email to: pmairportsapadcl@gmail.com

**Sd/-
Chief Executive Officer, APADCL**

“APADCL reserves the right to accept or reject any application and to annul the process at any time, without any liability and assigning any reason thereof”